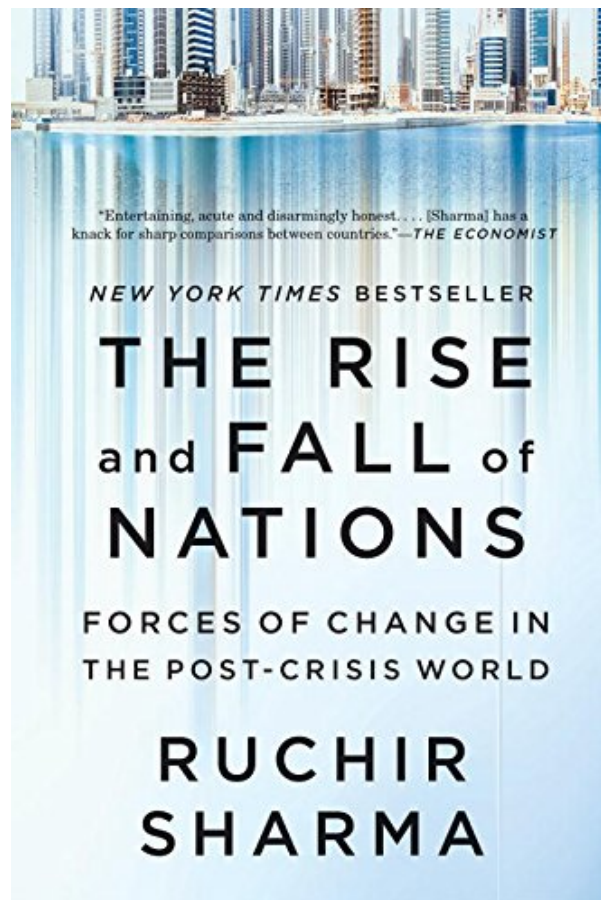
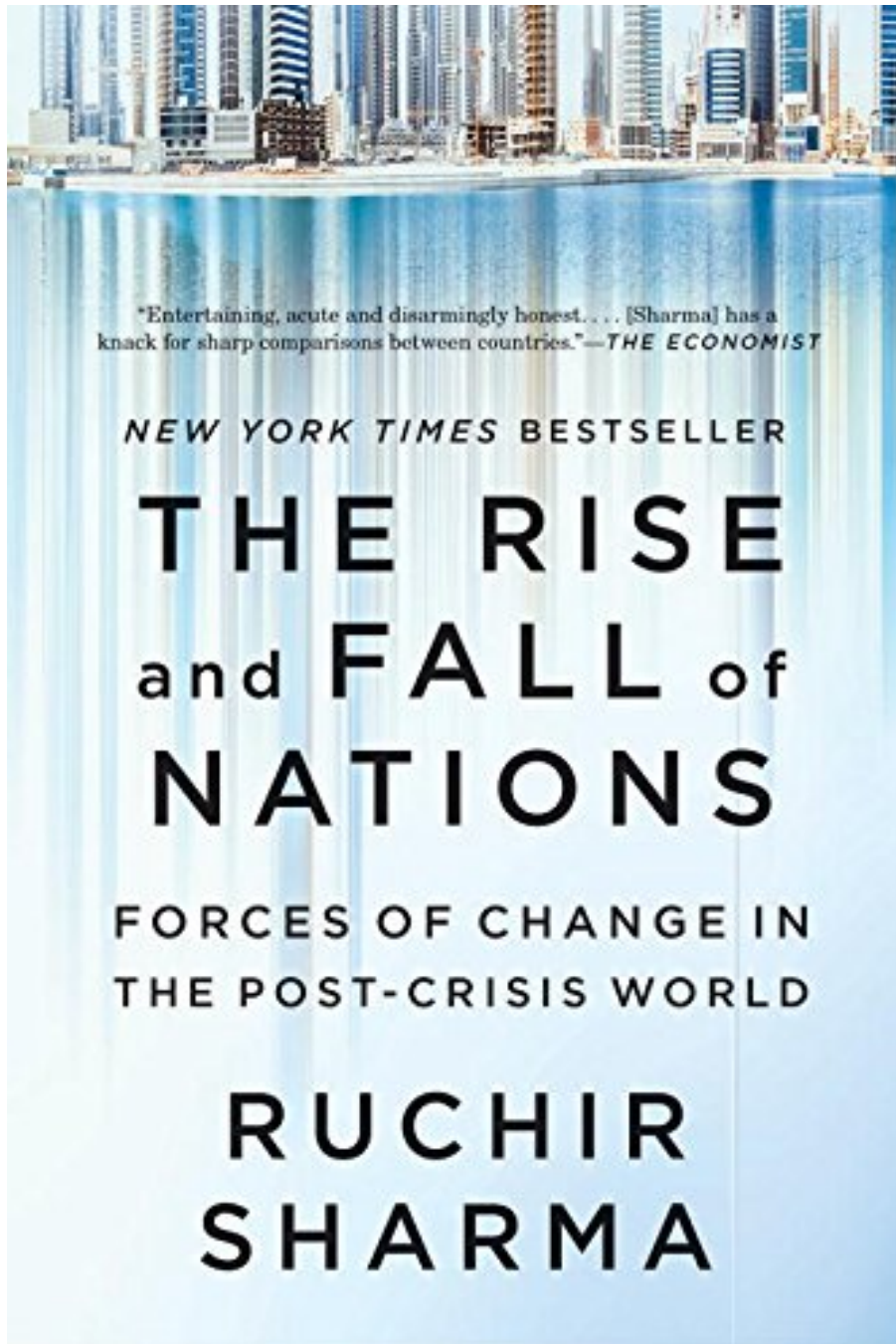


THE RISE AND FALL OF NATIONS: FORCES OF CHANGE IN THE POST-CRISIS WORLD BY RUCHIR SHARMA



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NEW YORK TIMES BESTSELLER

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Most helpful customer reviews

7 of 7 people found the following review helpful.

The 21st Century Mobius

By Dilbert

As one of Mr. Sharma's competitors (an institutional EM manager), I found his latest book to be spot on and immensely readable. He breaks down his rules of thumb for emerging market investing into simple language with many practical examples from his own experience. His book is similar to some of Mark Mobius' books, but without the endless self promotion that made Mobius' books difficult to read. I think anyone from a total investing novice to sophisticated institutional investor could pick this book up and learn something new.

Two of Sharma's most important points were the "Circle of Life" and "Kiss of Debt" chapters. He very correctly points out that politicians who start out on a promising, reform driven path -- such as Putin in Russia, Edrogan in Turkey, and even Mugabe in Zimbabwe -- tend to become corrupt and terrible for economic growth after ten years. What's great now often turns rotten over the long term; this is a theme which recurs in his book.

The Kiss of Debt chapter is more relevant in the post-financial crisis environment. While it seems common sense, Sharma's research shows that countries in which debt grows at rates greatly exceeding GDP growth tend to experience a period of very low growth in subsequent years. The most pertinent example today: China. However, there are some other less-recognized examples including Turkey.

Sharma does a great job of integrating historical examples, statistics, and his own personal ground-level observations into a relatively succinct book. This was a great sequel to his Breakout Nations book and I hope

he continues to publish his thoughts.

18 of 20 people found the following review helpful.

A practical guide to understanding the economies of the world.

By Graham M. Flower

I read books very much along this line partly because I am just interested in world comparisons and partly because I work in a high tech business where the supply lines are spread over numerous countries. I work in a technology group with 22 engineers and scientists and I'm the only one born in the USA and my colleagues often share some of their observations on regions of the world.

That said, I've read several books of a similar genre and this is the best of them. Mr Sharma shares lots of interesting facts with us which you can get a good sense of from the review by Mr Loyd E.

The book has 11 chapters. Each of the first 10 discusses a subject of analysis that he performs on the various countries and he basically maps out how he thinks about each of these and gives some examples. The methods are not difficult to understand and are very full of fairly practical wisdom. The 11th chapter he basically summarizes his feeling about the prospects of various countries over the next 5 years. He is careful to note that he's only making projections for the next 5 years or so as things can change based upon world developments or leadership changes.

Although Ruchir's focus is on emerging market countries there are plenty of statements made relating to G7 or G20 countries. You get a pretty good feeling for which areas of the world are likely to make real economic progress and which ones are likely to slip.

4 of 4 people found the following review helpful.

Seeking to Time the Constant Boom and Bust of Economies

By bill greene

There are many strong points in this book and it is well worth reading for those interested in what makes a nation prosper. Mr. Sharma, an investment analyst on Wall Street, focuses on the short-term swings in the many world's economies, with the objective of timing his firm's investment in nations that are about to Rise and a timely dis-investment when they are about to Fall. Thus, his idea of Rise and Fall is not the historian's which looks at long-term growth over hundreds of years. His analysis is centered on the fundamental lack of permanency of most nation's economies.

The author relates a fascinating story, covering a hundred or more nations, over the last 50 years, and how almost all the countries have been buffeted by repeated and violent booms and busts, with little persistent increases in well-being--since 1970 there have been five worldwide recessions, he reports, and they have all started in the United States, and they have decimated the fortunes of most of the world's poorer nations.

The author points a finger at the "easy money pouring out of Western banks" as fuel adding to a rapid expansion and a resulting bust. He describes how the lack of financial regulation on banks and the 2008 mortgage/financial melt-down on Wall Street ended the period of rapid worldwide growth and reversed the fortunes of all emerging economies. In a time when everyone wants to aid the Third World countries, it is useful to reflect on how the speculative and corrupt practices on Wall Street undid all the good that may have come from the foreign aid and assistance given to the undeveloped nations. Sharma explains, that if the boom had been moderated, and the bust avoided, the average incomes of the emerging nations would have soon caught up with those of the rich nations.

The ten factors that the author relies on to identify a growing economy are: Whether the size of the workforce is increasing; Is the geography favorable; Are there significant investment in factories; The amount of inflation; The Level of Debt; The number and nature of billionaires and corruption; whether the

currency value is high or low; the degree of support vs interference by the government; the degree of income inequality; and the persistence of growth. Many of these factors are the same as measured each year by the various “Indices of Economic Freedom” published by the Heritage Society and the Fraser Institute. Thus, Sharma supports the conservative philosophy that a nation’s is largely dependent on a growing workforce, moderate debt, low inflation, minimal government regulation, and avoidance of high inequality. He lists the very few “miracle economies” that have managed to offer these supports over an extended period and thereby gain decades of sustained growth: Korea, Taiwan, China, and Singapore. The others usually fall victim to swings between reform and populism with its excess regulation, wild spending, low investment, and corruption. Indeed, America itself is becoming more subject to such destructive tendencies..

Sharma’s earlier book, “Break out Nations,” is very similar to this one, and also indicates that to be successful, a nation must maintain order, minimize debt, minimize corruption, balance the budget, and go easy on burdensome regulations that suppress business activity. A weakness in both books is that there is little attention given to the importance of the nature and attitude of a people or their culture. For an interesting example of how culture and the composition of a population impacts economic success, I recommend “Start-up Nation, The Story of Israel’s Economic Miracle” by Damon Senor and Saul Singer. Sharma mentions Israel in only two small paragraphs, acknowledging their transformation into a technical powerhouse over the last 40 years, but with no discussion of why that happened and persisted so long. It is likely that some populations and cultures are less prone to swing into orgies of populism and the uncontrolled spending that creates the boom and bust scenarios which preclude extended rises in prosperity. The book provides much raw data on demographic trends and stresses the need for population growth. With birth rates down in most of the established economies, he seems to favor immigration as the answer but makes no mention of good vs bad immigration. There is no reference to immigration policies such as used in Norway, Israel, and Switzerland that restrict admission to desirable merit-based applicants. Similarly, the author stresses the need for a growing workforce but pays scant attention to the percentage of people in the workforce. The shortage of workers is not just caused by birth rates, but also by the number of people dropping out of the workforce. Last month, the Congressional Budget Office projected that the American labor force participation rate will decline from about 63 percent in 2017 to around 58 percent in 2046. The report indicates that if the participation rate is 61 percent in 2046, the resulting higher gross domestic product would lead to more revenues, higher interest rates, smaller budget deficits, and less federal debt. But if the participation rate drops to 55 percent in 2046, the resulting slower economic growth would create larger budget deficits and more debt. Consideration of these variables, and their causes, would have helped provide useful solutions to our economic problems.

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